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Crystal Philcox is the Assistant Commissioner for Enterprise Strategy Management in GSA's Federal Acquisition Service (FAS), which provides buying platforms and acquisition services to Federal, DoD, State and Local governments for a broad range of items from office supplies to motor vehicles to information technology. Crystal leads a number of strategic initiatives for FAS, including executing the Federal Marketplace strategy, an effort that brings together policy, process and technology to improve the buying experience for agencies and provide a more streamlined opportunity for suppliers to offer their products and services. This effort includes delivering a digital presence to support the improvements. Crystal also leads an acquisition data and analytics organization that helps the government buy smarter using category management practices.

